Reqmaster

Requirements Engineering
and Business Analysis Services

Software Projects Scoping
For Presales Engineers

Scope creeps are the primary source of anguish in software development projects. Cleverly defining requirements to draw the borders of a project is a challenging task that companies cannot afford to not address. This course is designed to help Presales Engineers learn the techniques and tools used to craft a proposed solution that does not overlook major components or leave gaps for debates.

The course helps participants understand how to draw the lines around a software project to safeguard against future surprises that may cause major scope creeps negatively affecting project profitability and customer relationship.

Presales Engineers, Project Managers, Business Analysts, Senior Business Analysts, Management Consultants, Engagement, or Account Managers responsible for preparing high-level requirements, RFQs, RFPs, Proposals, or Contracts are the targets of this unique course.

Duration: 24 hours   **Price: 5,100 EGP**

Outline

- Fundamental Principles of Requirements Engineering
- Requirements Discovery Quick Techniques
- High-Level Requirements Definition
  - Functional Requirements
  - Quality Requirements
- Items to Cover
- Presentation Style
- Getting Consensus on Requirements
- Assessing Involved Requirements Risks
- Necessary Soft Skills
- Writing an RFP and a Proposal